

Where business comes to life

Sanctions against Russia: Implications for Kazakhstan's Energy Sector

Professor Yelena Kalyuzhnova

The Centre for Euro-Asian Studies, Henley Business School, The University of Reading



- Economic sanctions on Russia
- Collateral effect on Kazakhstan
- Kazakhstan energy infrastructure and export routes
- New opportunities



Source: <https://vemaps.com/kazakhstan/kz-06>

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Methodology and Data

- Survey and interview
 - 109 survey responses
 - 28 semi-structured interviews
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- The main industries in our sample:
 - Oil and gas industry (45,6%), IT (6,4%), mining (4%), automotive (7%), transport and logistics (10%), education and science (7%), construction (5%), creative industries (7%), government services (8%)



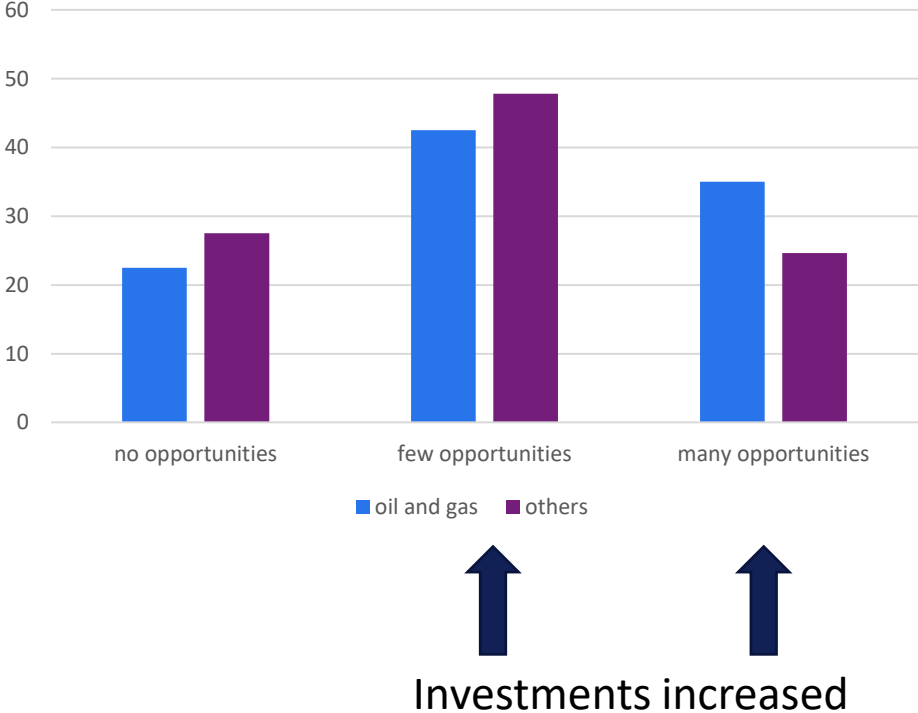
Source: <https://www.istockphoto.com/vector/people-taking-online-survey-on-their-mobile-devices-online-survey-concept-vector-gm1307328889-397629383>



Source: <https://www.curiositytank.com/blog/10-tips-for-acing-your-ux-research-job-interview>

Results

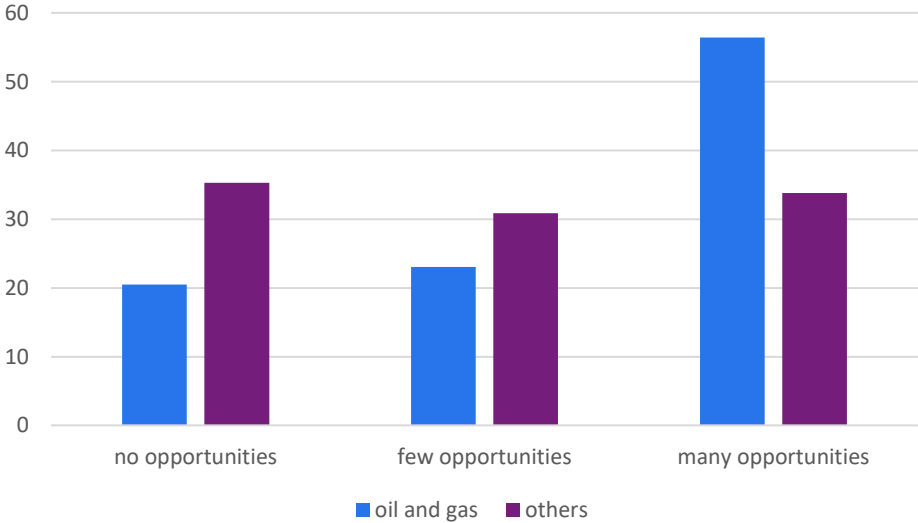
- New opportunities. Access to new investments



Source: https://www.freepik.com/premium-vector/income-increase-financial-strategy-high-return-investment-budget-balance-illustration-market-increase-income-business-growth-profit_9395514.htm

Results

- Access to new logistics routes

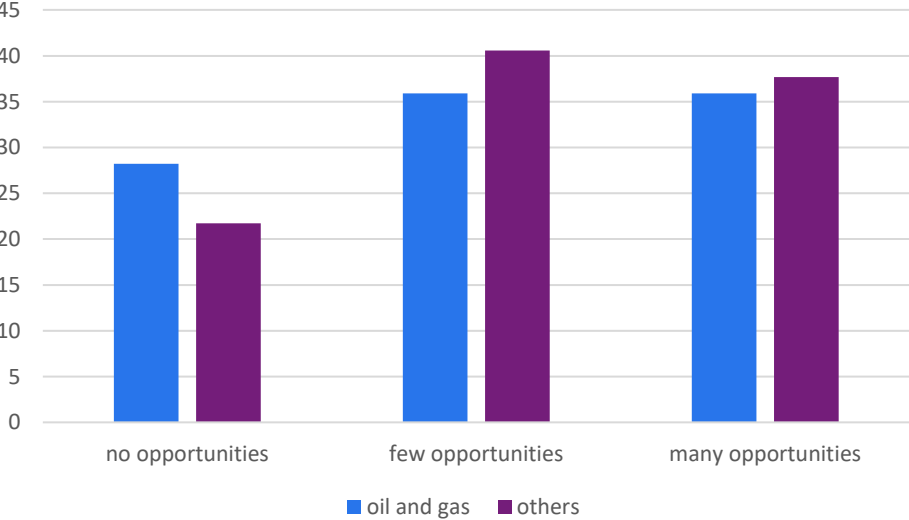


New logistic routes for oil and gas industry were opened

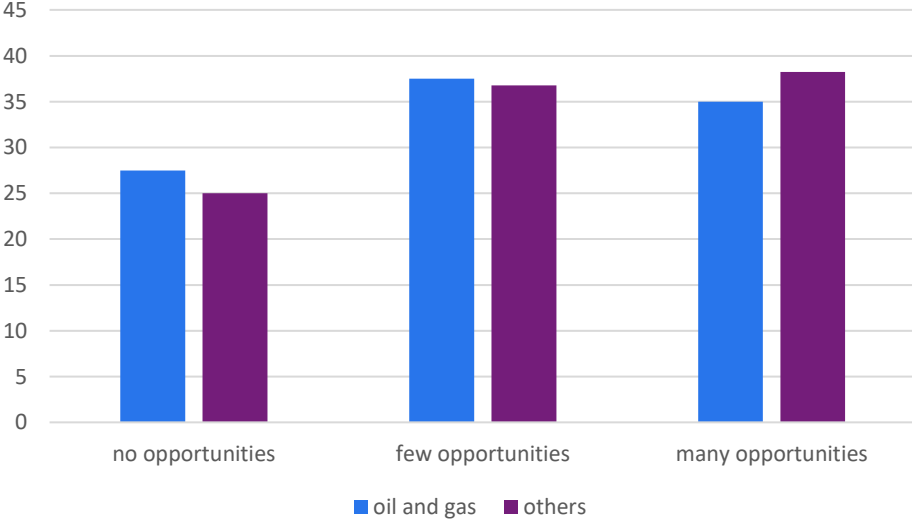


Results

- New opportunities



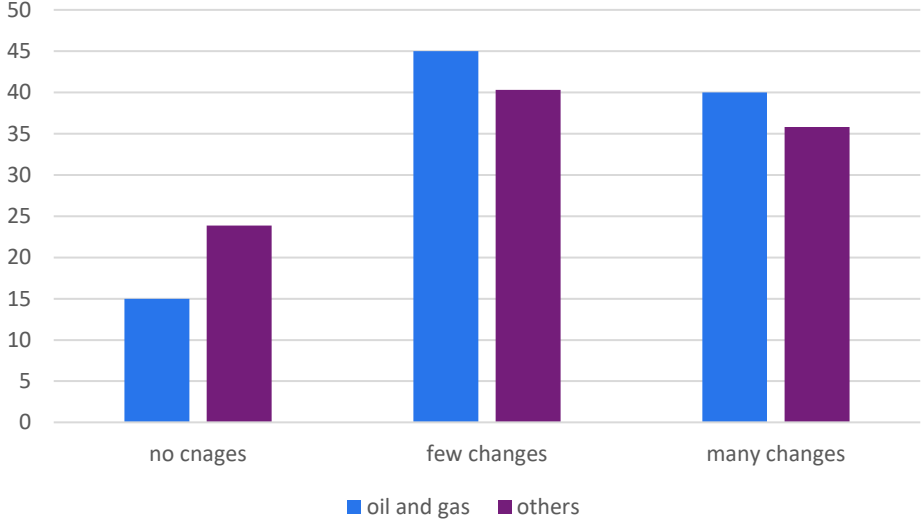
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Access to new labor markets were opened



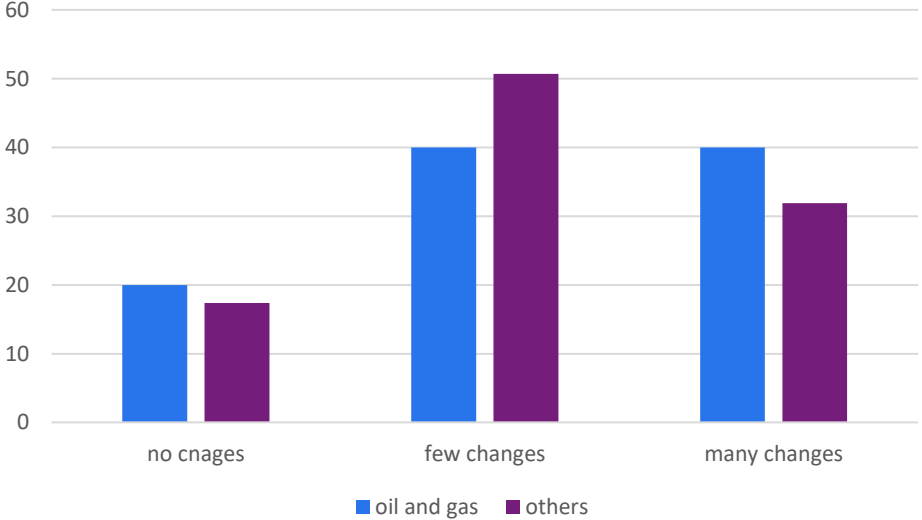
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Access to new sales markets were opened

Results

- Attractiveness and exposure



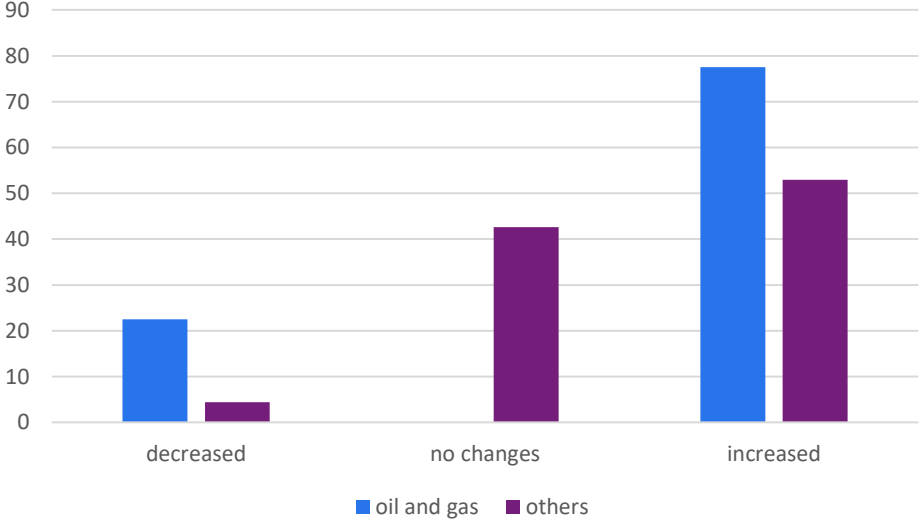
↑ ↑
Kazakhstan became attractive for international companies



↑ ↑
Kazakhstan became attractive for foreign specialists

Results

- Effect on delivery



Source: <https://www.lumatrak.com/understanding-how-on-time-delivery-delays-increase-project-budget-risks/>

The sanctions have negative impact on delivery



Discussion and Conclusion

- Optimistic and resilience-centric scenario
- Access to global talent
- Market diversification
- Broader sales horizon